

**Overfalls Board of Directors Meeting Minutes**  
**April 12, 2019**  
**Net House, Lewes, DE**

**In Attendance:** Albert Didden, Don Gansauer, Bob Gibson, Tracy Mulveny, Sue Tolbert, Bob Garry, Eric Van Guilder and Dave Beck

**Meeting called to order at 10:04 am**

**Secretary's Report:** Motion made to accept the minutes as submitted for the March meeting. Motion passed.

**Treasurer's Report:** A new quarterly report on Revenues and Expenses. The CPA audit has flagged several exceptions: How many hours do volunteers work? Useful information for grant writing, completing form 1099 tax form and grant in aid applications. Motion to accept report passed.

**Committee Reports:**

**Dirty Hands Gang:** Will add water to ballast tank on Tuesday to correct listing of the ship. Don is getting a price for painting the top surface of the bulkhead. We are going ahead with replacing the second door on the Stephanie Ann. Don has requested a quote to fix a leak in the roof of the Stephanie Ann. Pre-season work will mostly consist of cleaning and painting. Still looking for more manpower.

**Education:** Sue discussed 3 demos on her I-Pad from Andrew Feinberg, Time Looper, NY, NY. This technology would allow visual access to all areas of the ship on a video screen or virtual reality goggles. A way to address our lack of handicapped access. This system would cost between \$5900 to over \$10,000 to create. Some potential sources of funding were discussed. It was decided to ask a local realtor if they would use their virtual tour system to video the interior of the ship as a possible low-cost alternative. Sue Tolbert will talk to Leeanne Wilkinson. Albert will check on availability of pictures taken recently. Sue is also interested in finding a copy of a paper written about 2007 on the maritime history of Lewes. Cathy O'Hanlon or Elaine Simmerman may have knowledge of this.

**Events:** Breakfast with the Mayor tomorrow. Opening party tickets will be available at \$50 each. Long discussion of an offer to participate with Puzzles on the creation and sale of a new tea towel. Sales price is \$20 each and we would make \$5. Tracy stressed that we already have a towel that isn't selling that well. Plus, we have a lot of Overfalls Puzzles left from our last venture with them last year. Only concern is if we don't participate will the Overfalls be left off the towel.

**Insurance:** Albert is trying a new agent for Monomoy insurance. Albert thinks Phillips marine will haul the Monomoy whenever we need it.

**Ships Store/ Ships Guides:** Ship store may need a new plan for management. Items are being pulled from storage to stock the store. There are 4 kids tours scheduled in May; 5/1 20 preschoolers from Harrington, 5/9 20 preschoolers from Harrington, 5/22 150 Georgetown Middle School, and 5/23 150 Georgetown Middle School. We must work on Photo Release form needed for news article.

**Old Business:**

**Need for a communications person:** Think of someone. (see intern comments below)

**Approval of intern for 2019:** Washington College is providing an intern again this year. Danielle Lynch will graduate in May. Since her parents have moved to the Lewes area, she will be looking for something to keep her in the area. If she works out well, she might be a candidate for a full-time administrator position and handle the communications job.

Side discussion of potential need for Sexual Harassment & Child Abuse training. Also having all our personnel working with visitors pass the Delaware Criminal Record Check. Albert believes we already have liability insurance

**Schedule of Upcoming Events:**

Next Board of Directors meeting: Saturday, May 11, 2019 at 10 AM in the Net House

Annual Breakfast with the Mayor Saturday April 13, 8:30am at Irish Eyes

Opening Gala and Auctions, Friday May 24, 6-9 pm Virden Center. Tickets available after 4/8

Minutes respectfully submitted by;

Bob Gibson  
Secretary  
Overfalls Foundation