

Overfalls Board of Directors Meeting Minutes

June 8, 2019

Net House, Lewes, DE

In Attendance: Bill Battista, Albert Didden, Bob Gibson, Tracy Mulveny, Sue Tolbert, Bud Vai, Eric Van Guilder, Mike Safina, Don Gansauer, Bob Garry and Dave Beck

Meeting called to order at 9:58 am

Secretary's Report: Motion made to accept the minutes as submitted for the May meeting. Motion passed.

Treasurer's Report: Eric reported on the Profit & Loss Previous Year Comparison and Revenue and Expenditures January through May 31, 2019.

Committee Reports:

Dirty Hands Gang: Painting and cleaning of the ship continues. Tell Don if you see anything that needs done. There is a soft spot in the floor of the ships store.

Education: Preparations are going well for the education program of June 19. We are getting a lot of help and cooperation from Marcos Salaverria, Lewes Historical Society. What a difference from past years.

Events: Opening Party...see attached report. Attendees are not bidding on live auction items. Virden Center may not be available for the future parties. Volunteer signs and applications for Monomoy, ships store and on the ship.

Insurance: Albert is still working through the local boat club to try to find more reasonably priced insurance for the Monomoy. No insurance on the boat or trailer.

Monomoy: The trailer is now stored on the Board of Public works lot at the end of American Legion Road. Due to health issues, Bob Gibson has decided to skip the 4th of July Boat Parade this year. There is a tremendous amount of work necessary to get together a crew and get the boat in and out of the water and cleaned up afterward.

Membership: Memberships are trickling in. Need to compare to data from last year. We need more articles and public participation. We also need more volunteers. About 25% have responded to the solicitation. Dave could use more help.

Property: Water meter cover needs to be replaced. Mike Safina working with "Build a Sign" for new signage.

Ships store: Need volunteers for this year and a new person to do the schedule and run the store.

Old Business:

Thank you to the Opening Party Committee. Estimated \$15,000 profit is good. Thank you to everyone who worked on the event.

Need to invite schools to the ship for lunch and information on our need for volunteers and help.

Sundowner July 24th.

5 Year Plan:

No BOD meeting in July. Comments from Mike Safina; we should take advantage of available resources. DALLA (?) Delaware Alliance for Non-profits. "Catch Fire" connecting people with non-profits. National Council of Non-Profits.

Do we need an Executive Director or a Communications director?

Albert offered to do a BOD survey.

Motion made to join DANA. They can help with 5-year plan. Motion passed unanimously.

Member of Delaware Decision Makers -- #1 problem is Brain Drain -- local meeting coming up.

New Business:

Need to form a committee of 4-5 people to brainstorm ideas for 2020 fund raising event. Bill, Mike, Bob Gary and Albert volunteered.

E-Blast Policy: If Tom gets something, he has a problem with, go to the executive committee for direction.

Children's program: Need 6 volunteers in two shifts. Expect two groups of 10 kids plus parents.

Comments: Mike - is working with Lighthouse, Lightship and Lifeboat Station. Tracy - Need more things for Danielle to do. Dave - May need to cut back on tour days if we don't have guides. May also need to shut down after Labor Day due to a shortage of guides.

Schedule of Upcoming Events:

Next Board of Directors meeting: Saturday, August 10, 2019 at 10 AM in the Net House
Children's education program Wednesday June 19, 9-12

Meeting adjourned 11:45

Minutes respectfully submitted by;

Bob Gibson

Secretary
Overfalls Foundation